



**Stratus Technologies, Inc.**  
111 Powdermill Road  
Maynard, MA 01754-3409  
U. S. A.



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*Contacts:*

*Ed Marshall*  
*Beaupre & Co. Public Relations*  
*603-559-5816*  
*emarshall@beaupre.com*

*Ken Donoghue*  
*Stratus Technologies*  
*978-461-7269*  
*ken.donoghue@stratus.com*

*Shawn McDonald*  
*Foedus*  
*603-766-7777 ext. 117*  
*smcdonald@foedus.com*

**Stratus Technologies and Foedus team up to combine virtualization and 99.999 percent continuous availability**

**Stratus servers provide fault-tolerant foundations for Foedus virtualization solutions in markets like financial services, health care**

SAN FRANCISCO, VMWorld, Sept. 13, 2007 – Stratus Technologies Inc. has made a major inroad into the virtualization market through a new channel partnership with top global virtual infrastructure consulting and implementation services company Foedus, the companies announced today. The two companies offer customers virtualization for optimal use of computing resources with the 99.999 percent reliability of Stratus® ftServer® systems.

Portsmouth, NH-based Foedus designs virtualization solutions for the health care, financial services, retail, manufacturing, legal, life sciences and technology industries. It is a North American Premier Partner of VMware, the world's largest virtualization software provider, and provides services and support for leading technology companies such as EMC, IBM and Dell.

“Stratus and its ftServer platform provide a distinctive service capability for Foedus to offer its clients, particularly in our practice areas of data center consolidation and containment, business continuity and disaster recovery. They complement our experience and expertise in virtualization technology very well,” said Michael Reilly, president and CEO of Foedus. “Stratus has a long history of supporting mission-critical applications, like those in the financial services and

pharmaceutical manufacturing industries where Foedus also concentrates. The fact that they have extended to ESX Server their field-proven ability to deliver the highest levels of availability is an important advance for the user community.”

Stratus fault tolerant servers enable IT organizations to reach the highest levels of availability on both physical and virtual servers. Fault tolerant servers allow a system to continue operating even if a component fails by providing multiple instances of the same components, such as CPU and main memory, directing tasks or requests to all of them in parallel, and choosing the correct result.

“Virtualization and continuous availability are a natural match,” said Greg Enriquez, Stratus’ senior vice president, worldwide field operations. “Companies need virtualization’s efficiency to curb their data centers’ growth. Virtualization, in turn, puts a much greater emphasis on reliability because important applications and data will run on fewer servers, which multiplies the effects of each failure or slowdown. A solution that combines Foedus’ virtualization expertise with Stratus 99.999 percent availability is a persuasive option for companies that want to run critical applications in a virtualized architecture. We should know; Foedus helped Stratus create our own virtualized environment and trained our staff to manage it.”

### **About Foedus**

Foedus is a leading provider of virtualization technologies and services to companies worldwide, specializing in helping organizations utilize the unique aspects of these emerging technologies to solve common IT challenges in new and dynamic ways. Foedus offers a unique combination of consulting talent and implementation expertise to companies wanting to realize the benefits of virtualization. Foedus has established partnerships with the very best hardware and software vendors in our areas of specialization and we are committed to assisting our customers in the evaluation of all potential solutions, including the optimization of current IT assets. For more information visit [www.foedus.com](http://www.foedus.com).

### **About Stratus Technologies**

Stratus Technologies is a global solutions provider focused exclusively on helping its customers achieve and sustain the availability of information systems that support their critical business processes. Based upon its 27 years of expertise in server and services technology for continuous availability, Stratus is a trusted solutions provider to customers in manufacturing, life sciences,

telecommunications, financial services, public safety, transportation & logistics, and other industries. For more information, visit [www.stratus.com](http://www.stratus.com).

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