



JOB DESCRIPTION

Job Title:	Field Systems Engineer	Location:	Portsmouth
Supervisor:	Skip Schnable	Department:	PSO
Prepared by:	Frank LeBlanc	Exempt (Y/N):	Yes
Date Prepared:	January 12, 2006		

Background

Foedus is a leading provider of Virtual Infrastructure technologies and services to companies worldwide. We specialize in helping organizations utilize the unique aspects of these emerging technologies to solve common IT challenges in new and dynamic ways. Virtualization Technologies provide new opportunities and associated challenges to many companies. Whether due to a lack of available resources or specific experience, many organizations find it difficult to determine which approach provides the best and most cost-effective solution for their business. Foedus offers a unique combination of consulting talent and implementation expertise to companies wanting to realize the benefits of virtualization.

Foedus has established partnerships with the very best hardware and software vendors in our areas of specialization and we are committed to assisting our customers in the evaluation of all potential solutions, including the optimization of current IT assets. This approach combined with our proven engagement methodology enables us to develop and deliver cost effective solutions.

Our areas of concentration include:

- Infrastructure Analysis and Design
- Data Center Consolidation and Containment
- Highly Available Environments
- Infrastructure Automation
- Business Continuity and Disaster Recovery Solutions

Since our creation in 2003, Foedus has been chosen by some of the leading technology companies in the world as the premier provider of virtual infrastructure consulting and implementation services. We are currently contracted to provide services for the most identifiable names in our business such as EMC, Dell and IBM Professional Services.

With the help of our customers, partners and peers, Foedus will continue to develop innovative Virtual Infrastructure Solutions that deliver real return on investment.

Summary

Field Systems Engineer

As an integral part of the Foedus team, the Field Systems Engineer utilizes a strong mix of customer relations skills combined with technical acuity. This individual will serve as the focal point for our efforts to solve business problems with technical solutions. The position requires someone who can both architect and implement these solutions. A customer focused hands-on approach to systems and networking is a must.

Essential Functions/Responsibilities

To perform this job successfully, an individual must be able to perform each essential function satisfactorily. The following requirements are representative of the knowledge, skill and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions. Other essential and non-essential functions may be assigned.

- Ability to troubleshoot and evaluate existing technology
- Ability to create technology solutions
- Listen to and be able to document customer needs and requirements
- Training customers on the use of new technology
- Work as a member of a team providing technology solutions
- Serve at times as a pre-sales engineer in defining customer needs and benefits
- Be adept at hands-on implementation of new technologies

Education and Experience (please indicate minimum required to be hired in job)

Bachelor's degree combined with 3-5 years experience in networking and integrations support and administration. Prior experience in Virtualization technologies a strong preference!

Special Requirements/Certifications

Communication Skills: Successful candidates will have superior written and verbal communication skills. Outstanding listening skills a must.

Reasoning Skills: The ability to translate challenges into solutions. The ability to think on your feet and capture customer needs and business opportunities.

Computer Skills: Hands on networking skills in design, builds and trouble-shooting, a must; experience and certification in virtualization technologies strongly preferred. A solid background in Microsoft technologies, Storage, Citrix and/or IP networking rounds out a perfect candidate.

